



**JS**  
Consulting



# We are JS Consulting, a leading international expansion consultancy focussing on the innovative medical device industry.

Based from our headquarters close to London and with offices in France and Turkey, our experienced teams work with manufacturers and distributors to deliver a wide range of services from ready-to-market products to specialised turnkey solutions, that will get your overseas business operational within weeks.

JS Consulting is essentially a support organisation, focussed entirely on helping businesses to take their growth to the next level and expand into new territories.

Expansion of any kind, whether product, sales or location-focussed can be costly if you do not take enough time to plan and do not have in-house experience. Instead, save time, effort and money by talking to JS Consulting, and using our expertise to fast-track your project.

Providing a quality service is at the heart of our mission and we are proud to have developed long-lasting relationships with many clients. Our core strength is helping companies globalise and expand into the entire EU, Turkey, Balkans, Israel, Iran, Arabian Gulf,



Russia, South Africa and the Eastern European regions in which we have built a strong reputation helping businesses develop profitable overseas sales channels.

My team and I see each project as an opportunity to help our clients achieve greater sales, wider international exposure and increased stakeholder value. Please [contact us](#) for a confidential discussion on how we can help you.



A stylized, handwritten signature in black ink, appearing to read 'Robin Luper'.

Robin Luper  
CEO

 +44(0)1234 888955  
 [info@js-group.global](mailto:info@js-group.global)

# Our Solutions

Designed for you

## Business Development

We provide a range of business development services to medical device companies who manufacture innovative and disruptive products that bring clinically-effective patient benefits and institutional cost-benefit value. Whether you are a start-up, an SME or a large established organisation, we have the services to help you.



## New Product Portfolio

If you are a distributor, then trust us to source and acquire the latest products to help improve your portfolio offering, allowing you to offer your hospitals, clinics and patients the best clinical practice and value in the most cost-effective way. We can help you to expand your medical device portfolio and enhance your international reputation.

## International Markets

We work with manufacturers looking to gain rapid entry to the lucrative EMEA and MENA markets, as well as distributors looking to source new products that are well differentiated in order to build powerful portfolios that add synergy. At JS Consulting, we understand what it means to maximise shareholder value with early results.



# We focus

on helping you expand.



## Expansion Strategy.

Turn your business growth and expansion objectives into reality with our many years of experience and our proven track-record of business development in the medical device industry.



## Innovation Funding.

Let us introduce you to our network\* of medical device investment groups and venture capital organisations, international incubators and accelerators.



## Sales Development.

Comprehensive and confidential range of go-to-market services including distribution, sales & marketing, clinical support, regulatory, training and logistics.

## How we help you

JS Consulting offers a fully comprehensive and confidential range of go-to-market services covering distribution, sales & marketing, clinical support, regulatory, reimbursement, training and logistics, such as:

- Location skills reports & assessments
- New product launch strategies
- Search & selection of best-in-class distributors
- Local distributor management
- Pricing and reimbursement
- Sales team development
- Market reports and surveys
- Product life cycle extensions
- Design, prototyping and production engineering
- Quality & Regulatory Services
- Corporate branding & website design
- Advertising and public relations

\* Neither JS Consulting, JS Group nor Jump Start Consulting Limited offer investment advice to individual investors, their associated groups or the individual businesses seeking investment, but can act as a facilitator of seed capital flows if requested. The Group is not a fund, broker, clearinghouse, or any other form of investment advisor. It is not registered, authorised or regulated by the Financial Conduct Authority.



**JS**  
Consulting

JS Group  
Innovation Centre  
Cranfield University Technology Park  
Bedford, MK43 0BT



+44 (0)1234 888955



+44 (0)1234 252121



[info@js-group.global](mailto:info@js-group.global)



[consulting.js-group.global](http://consulting.js-group.global)